

2014 ANNUAL REPORT
The Mederi Foundation



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BOARD OF DIRECTORS



L to R: Paul Dujardin, Damaris Skouras, Donnie Yance, Jennifer Yance, Scott Purcell, Effie Halakos. Not pictured: Ann Macrory.

Together We Can.



Dear Friends,

We are so pleased to provide you with our very first annual report! While letters and email updates come and go, this report lives on as a historical representation of our organizations highlights and accomplishments.

2014 marked a new beginning in several ways for the Mederi Centre for Natural Healing Clinic, in particular. As you will see, we've brought on new leadership and with that, new staff in key positions. As well, weathering the departure of one of our lead practitioners, and integrating a new one virtually seamlessly, is a notable indicator of the strength of our organization, and a testimony to the capabilities of our new leadership.

In late August, the Board of Directors held our first annual retreat in beautiful Basalt, CO. We enjoyed recapping where we've been and celebrating some significant milestones, and of course discussing our goals and vision for the future. We also welcomed our newest board member, Effie Halakos from Wilmington, DE. With her background as a Pharmacist, Herbalist, and Scientist, fueled by her passion for cancer education, research, and patient care, she is a wonderful addition to our team.

This past Fall, we welcomed Kathryn Niemeyer, PhD, to our Scientific Advisory Board, who has made invaluable contributions to the development of our clinical trial with The Ohio State University's James Cancer Center, currently under review by the Clinical Scientific Review Committee. Kathryn's experience as an NIH NCCAM fellow in whole systems complementary and alternative medicine (CAM) research will help further expand Mederi's research endeavors. We also graduated 12 practitioners from our annual ETMS Clinical Training Program in October.

As always, it is an honor to serve those in need and we are so grateful for your support in helping us make a truly meaningful impact on the lives of so many. Indeed there is so much that can and should be done to help people with cancer each and every day. In closing, we've selected a few testimonials from our dear patients who so bravely chose to share their heartfelt stories with you.

In health and healing,

Donnie & Jennifer Yance

New Members of the Mederi Staff



Diane Sessions | *General Manager*

Diane joined Mederi Centre for Natural Healing as operations manager in May 2014. Her experience in non-profit management includes more than 17 years in various positions, from funds development to executive director. Prior to a career in nonprofits, she spent 10 years in commercial banking. She holds a Bachelor of Science degree in Business Management with a focus in Communications. Other studies include corporate law, real estate, non-profit marketing and grantsmanship. Diane is a life-long volunteer who previously served in her community of Southern California, and now serves in her new community of Ashland, OR.



Sheila Devitt | *Dispensary Manager*

Sheila is a Certified Herbalist, trained in Western, Ayurvedic, and Traditional Chinese Medicine. She is an avid medicine maker, with an interest in regulatory policy of herbs, “the people’s medicine”. She loves teaching, and has most recently served as the Northern California Regional Educator for Herb Pharm. She has lectured at the UCSF Integrative Medicine Conference, and as a guest speaker on radio and television health shows. She received her first certification through an apprenticeship with Christopher Hobbs, and is finishing her second certification with Michael Tierra’s East West School of Planetary Herbology. She is a member of the American Herbalists Guild and the American Botanical Council.



Susan Saccamano, ND, LAc | *Practitioner*

Susan is one of Mederi Centre’s highly skilled practitioners. She is a naturopathic physician and licensed acupuncturist. Susan is proud to be a primary care physician with expertise in holistic cancer care, and acute and chronic illnesses. She holds a Naturopathic Doctorate, Master of Oriental Medicine (National College of Natural Medicine) and two Bachelor of Arts degrees (Syracuse University and Appalachian State University). In addition, she studied under the Mederi Clinical Training Program to deepen her knowledge and skills with the Eclectic Triphasic Medical System (ETMS).

2010-2014 Highlights & Accomplishments



CLINIC / PATIENT CARE

- Recruited and trained first full-time ETMS lead practitioner to provide patient services through the Centre for Natural Healing, resulting in increased patient retention and satisfaction, improved uniformity among practice team, and overall improved management effectiveness
- Launched patient scholarship program to provide financial assistance to patients of the Centre



COMMUNICATION

- Launched weekly blog
- Launched quarterly newsletter “Healing Source” to showcase Mederi practitioners and to educate patients and donors about the ETMS approach
- Published Adaptogens in Medical Herbalism, which includes ETMS appendix, and related website www.adaptogensbook.com with information on ETMS and links to Mederi Foundation website



FUNDRAISING / DEVELOPMENT

- Held first two major fundraising events
- Broadened donor base by more than 100%
- Established a \$50K reserve fund



EDUCATION

- Graduated 55 students from our annual ETMS clinical training program
- Established annual continuing education program for Level 2 Clinical Training Program (CTP) graduates including an active daily online network forum, weekly research updates, and monthly round table sessions for case presentation and discussion
- Delivered ETMS CTP abroad at largest hospital in Tel Aviv, Israel. Presented ETMS to 150 attendees, and provided intensive training for five days to integrative oncology department staff, including lectures to medical oncologists, and dieticians

Patient Testimonials



Angela DiPaula

“I was diagnosed with Stage IV Colon Cancer in March of 2008. After several opinions, I was given very little hope for any kind of future. Not really knowing what to expect, we went out on a limb and put our trust in Donnie Yance and the ETMS. I started on the ETMS right away. It was very difficult in the beginning. But, slowly, after months on conventional medicine and the EMTS Protocol, I received incredible results!

I continue to have amazing results. The EMTS Protocol has enabled me to live a very normal life. It has kept me healthy to the point I have very little issues pertaining to my cancer and the chemotherapy I have been receiving. I am very thankful for Donnie Yance and the Centre for Natural Healing. I am not sure where I would be today without the advice of Donnie Yance and the Centre.”

Joseph Gage

“On Dec 9th 2009 I was diagnosed with Multiple Myeloma and given two years to live. Obviously it was quite the shock. I was told to call the Mederi Centre for Natural Healing. I called the center and after sending my blood tests and having a consultation, was put on a protocol that was designed to help stop the cancer and get my body/spirit back in alignment. They were extremely knowledgeable about everything cancer related and their positive outlook was contagious. I believe it was divine intervention. On the conventional medicine side of things I was urged by everyone to seek the usual chemo/etc., so I did and with Mederi’s blessings as they designed a protocol to help me.

I will conclude with this. Jesus Christ is your main Doctor. Go to him. Your human Doctors will help. Mederi has and still is an important integral part of my life. They are very competent and class organization. I was blessed to have found them.”



Shirley Remington

“In February 2014 I was physically fit, feeling great, eating a healthy diet and enjoying life. One day I noticed a swollen lymph node in my neck. One cat scan later I found out that I had stage 4 Squamous cell carcinoma.

I had heard of Donnie Yance and the Mederi Foundation. I had also heard that anyone fortunate enough to get in to see Donnie seemed to thrive under his care. I got an appointment to find out how he might be able to help me. I committed to doing everything Donnie suggested for the best possible outcome.

The ETMS completely changed the course of my physical and mental health. While going through traditional treatments, I encountered many obstacles for which my doctors would prescribe more drugs with side effects and Donnie would have a natural remedy that relieved my symptoms with no side effects.

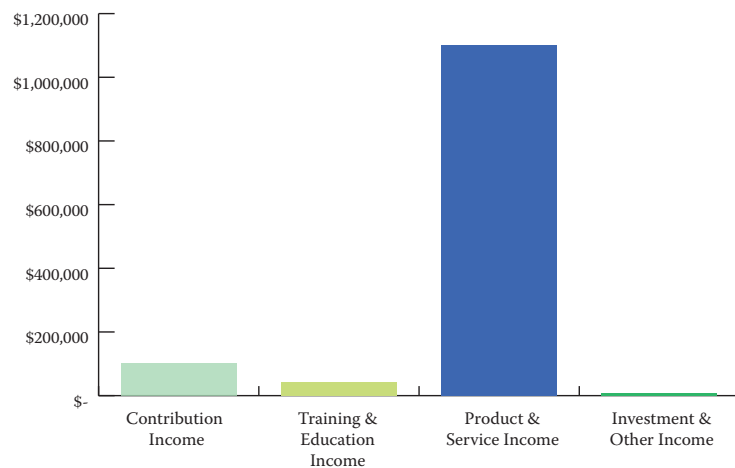
I continue to thrive under the care of Donnie Yance. The doctors have called my recovery EPIC. At the Mederi Foundation I received the finest care. I am forever grateful for this amazing team.”

Financial Statement

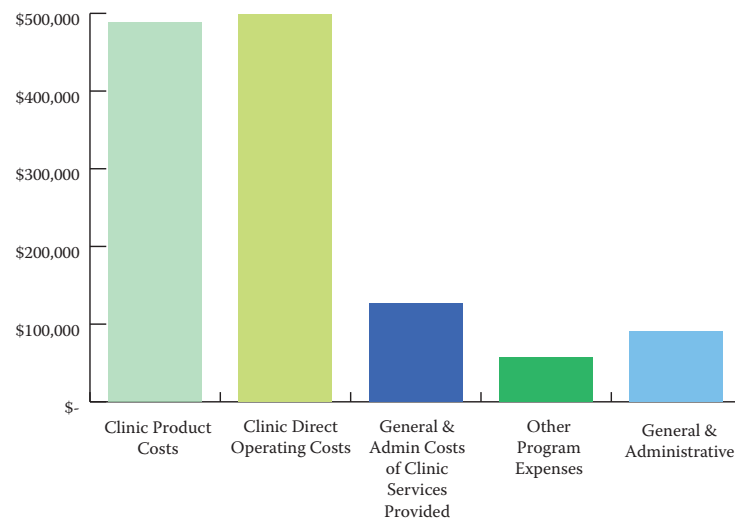
REVENUE & OTHER SUPPORT	2014 TOTALS	2013 TOTALS
Contribution Income	\$100,666	\$179,112
Training & Education Income	\$43,657	\$20,965
Product & Service Income	\$1,101,730	\$1,090,336
Investment & Other Income	\$7,212	\$7,038
TOTAL REVENUE & OTHER SUPPORT	\$1,253,265	\$1,297,450
EXPENSES		
Clinic Product Costs	\$489,092	\$473,359
Clinic Direct Operating Expenses	\$498,225	\$448,424
General & Administrative Costs of Clinic Services Provided	\$127,359	\$137,731
Other Program Expenses	\$56,756	\$45,407
Total Program Expenses	\$1,171,433	\$1,104,921
General & Administrative	\$90,292	\$80,642
Total Expenses	\$1,261,725	\$1,185,563
Change in Net Assets	\$(8,460)	\$111,887
NET ASSETS, beginning of year	\$298,498	\$186,611
NET ASSETS, end of year	\$290,038	\$298,498

ASSETS	2014 TOTALS	2013 TOTALS
Cash	\$161,189	\$207,211
Restricted Cash - Clinical Trial	\$56,899	\$1,550
Receivables:		
Contributions Receivable	\$2,488	\$3,572
Prepaid Expenses and Deposits	\$7,463	\$7,361
Inventory	\$81,604	\$74,974
Property and Equipment, Net	\$56,973	\$77,436
TOTAL ASSETS	\$366,616	\$372,103
LIABILITIES & NET ASSETS		
Liabilities		
Accounts Payable	\$53,019	\$57,639
Accrued Payroll	\$12,100	\$4,600
Notes Payable	-	-
Accrued Liabilities	\$11,459	\$11,366
Total Liabilities	\$76,578	\$73,605
Net Assets		
Unrestricted	\$233,139	\$296,948
Restricted	\$56,899	\$1,550
Total Net Assets	\$290,038	\$298,498
TOTAL LIABILITIES & NET ASSETS	\$366,616	\$372,103

2014 Revenue & Support



2014 Year-End Expenses



Case Statement

CANCER: A NEW STRATEGY IS NEEDED

In 2015, more than 1.6 million Americans are expected to be diagnosed with cancer. Despite medical advances, conventional treatment for most cancers – surgery, chemotherapy, and radiation – has barely changed in 40 years. Patients often suffer debilitating symptoms, and even “breakthrough” drugs are only extending lives by a few months. Helping people battle and survive cancer therefore requires a truly integrative model that treats each patient as a unique individual and strengthens their health in a wholistic and harmonious way.

ECLECTIC TRIPHASIC MEDICAL SYSTEM (ETMS)

The Mederi Foundation's Eclectic Triphasic Medical System (ETMS) merges ancient, wholistic medicine with modern, allopathic medicine. Specially trained ETMS practitioners at the Mederi Centre for Natural Healing in Ashland, OR provide expert guidance to patients and deliver personalized botanical, nutritional, lifestyle, dietary, and naturopathic medicine protocols. ETMS can help patients thrive in spite of cancer, and has yielded astounding results, both on its own and in tandem with conventional cancer treatments.

THE MEDERI FOUNDATION

The Mederi Foundation is a nonprofit organization dedicated to optimizing cancer treatment and outcomes, and improving quality of life for those facing chronic diseases. Mederi has trained oncologists and other MDs, naturopaths, acupuncturists, herbalists, nurse practitioners, RNs, and chiropractors. Students have come to us from the United States, Canada, Scotland, Switzerland, France, Russia and Israel. In 2013, the ETMS Clinical Training Program was delivered to 150 practitioners at Beilinson Hospital in Tel Aviv, Israel.

THE FUTURE: HOW YOU CAN HELP

To help achieve our vision of advancing personalized, integrative cancer care to the next level, we are launching the Mederi Medicine Future Fund Campaign, with a goal of raising \$350,000 annually over the next three years. These funds will enable us to expand four core areas:

- 1. Patient Scholarships** – Economic status should not determine who receives care and who does not. That's why the Mederi Foundation provides scholarships to patients in need.
- 2. Online Education Training Program** – Online delivery of our training program allows us to reach more healthcare providers and, therefore, more patients.
- 3. Clinical Trials & Case Study Research** – Crucial to helping mainstream Mederi's innovative approach. We have already raised \$50,000 towards funding our first clinical trial with Ohio State University's James Cancer Center, investigating the effectiveness of ETMS in conjunction with conventional medical therapies for treating metastatic breast cancer.
- 4. Hiring an Executive Director** – Maintaining growth and progress requires that we hire a salaried Executive Director to ensure Mederi's long-term, sustainable future.

PLEASE DONATE TO THE MEDERI MEDICINE FUTURE FUND TODAY!

A gift to the Mederi Foundation helps us provide services to patients, conduct research studies, and train healthcare providers in our holistic methods of preventing illness, aiding healing, and improving quality of life.

Yes! I will contribute to The Mederi Foundation.

- Founders' Circle (\$25,000) Benefactor (\$5,000) Patron (\$1,000) Partner (\$500) Supporter (\$100) Friend (\$25 to \$99)
- I would like to become a monthly donor via automated credit card billing. Please deduct \$ _____ from my credit card each month.
- I wish to make a single donation by: Credit Card Enclosed Check

Credit Card Information

Please bill my credit card in the amount of \$ _____
Credit card number: _____ Exp. date: _____
Signature: _____

Name: _____
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Your gift is tax-deductible. Our EIN# is 20-2427855. Please call the Mederi Foundation at 541-488-0514 if you have any questions. Or donate online at: www.donatemederi.org

THANK YOU TO OUR 2014 DONORS!

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MEDERI
Foundation

Contact Us:

127 Clear Creek Dr.
Ashland, OR 97520

www.MederiFoundation.org
(tel) 541.488.0514
(fax) 541.488.0417