



**2015 ANNUAL REPORT**  
The Mederi Foundation



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## *President and Founder's Message*



Dear Friends,

2015 was a landmark year as we celebrated our ten-year anniversary as a 501(c)(3) organization! It's rewarding to look back and see how much hard work pays off when you have dedication, vision, and will!

While we've persevered in advancing our mission for what feels like a lifetime, we know we've arrived at an important milestone in Mederi's history, one that is worth every ounce of effort, and represents a significant turning point as we look ahead to the next decade.

We also recognize we would not be here if not for the continued generosity of our supporters and everyone involved in helping Mederi succeed! Certainly every day is a gift, especially when you get to spend it helping others to live longer, healthier lives.

We hope you enjoy reading about some of this year's highlights and the impact we're making in providing a comprehensive approach toward the transformation of healthcare for individuals and institutions.

In health and healing,

Donnie & Jennifer Yance

# Featured Staff



**Pauleen Miller** | *Chief Operating Officer*

We could not be more pleased with the talented leadership at the helm of our organization. With a professional background in Finance, Pauleen served as Mederi's Financial Manager for three years and quickly became engaged in all aspects of the business. In her new role as COO, Pauleen oversees the internal functions of the organization to support the delivery of Mederi's programs and to keep the staff focused on our goals, strategies, and progress. Pauleen works in partnership with Mederi's Founders, the Board of Directors, and Executive Leadership Team, developing and growing our business to achieve our vision of helping people live healthier lives.

## 2015 Highlights & Accomplishments



### **EDUCATION: Mederi Offers Custom-Designed Course for ETMS Alumni**

In the Fall of 2015, Mederi offered, for the first time, a new course designed especially for ETMS alumni, titled "Clinical Applications in Integrative Cancer Therapies". For the past eleven years, Mederi has offered one Fundamentals and one Advanced level training in the ETMS annually. After hearing from many students requesting further training beyond their participation in the ongoing monthly Round Table Discussion Group and ETMS network, this additional advanced training was designed. This new opportunity focused on case studies, which allowed participants to refine and deepen their understanding of the ETMS as it applies in cancer therapies, specifically complex case management. There was also focus on integrating conventional medicine with botanical and nutritional therapies to manage side effects and improve outcomes in specific clinical situations. We were thrilled to have twenty-five students participate and due to its popularity, we have plans to offer this course again in 2018. One of the students from the course had this to share: *"Mederi has created a fabulous support network for me and for any practitioner willing to invest the time to learn... one that offers hope, life, and a great deal of love to a population of patients that has largely been abandoned by mainstream medicine."*



# 2015 Highlights & Accomplishments



## RESEARCH: Clinical Trials Moving Forward with Prestigious Academic Center

In August of 2015, our hope to influence and see the use of botanical and nutritional medicine in conventional settings became more real. Five years after our initial discussions about an ETMS research study with The Ohio State University's James Cancer Center (JCC), we received exciting news that our protocol for a "Pilot Study of Individualized Integrative Intervention in Metastatic Breast Cancer" was approved by the Clinical Scientific Review Committee. This news came alongside the announcement that the Ohio State University's JCC was once again awarded the highest merit descriptor of "EXCEPTIONAL" by the National Cancer Institute (NCI), with a numeric score of a perfect 10, to continue its standing as an NCI-designated Comprehensive Cancer Center. NCI-designated Cancer Centers are characterized by scientific excellence and the capability to integrate a diversity of research approaches to focus on the problem of cancer. We could not be more proud and grateful for the opportunity to be working with such a prestigious academic center!

The process of designing a study of this kind is no small feat, especially when it comes to the practical and logistical details of study management and a pharmacy's role in dispensing numerous supplements. Due to the complexity of the study, it was essential to provide the committee with a tremendous amount of safety data on all the herbs to be included in the study.

Over the next year or more, we'll undertake the final part of the process which will be to receive IRB approval and to work with a team of research coordinators to manage patient recruitment, education, data collection, and coordinating logistics between departments. In the end, our goal is to demonstrate significant improvement in quality of life, drug treatment tolerability, and symptom management.

We look forward to sharing more news about this opportunity as we progress with implementation of the trial.

Thanks to the support of Dr. Caligiuri and members of the Ohio State University's JCC Board of Directors, especially Michael Schoen, as well as our Scientific Advisory Board and all of our donors, we know that our efforts will make a significant impact on the lives of cancer patients and a meaningful imprint in the field of cancer research.





# A Patient's Story of Faith, Perseverance and Love

At Mederi we have the privilege of hearing some of the most deeply gratifying and inspiring testimonials on a regular basis. We hear back from our patients because we value relationships and usually form deep ones with many of them. We get letters, emails and phone calls, but one patient decided to include one of the greatest testimonials of all in her new book "A 5 Time Cancer Survivor."

Donnie had the great honor of writing an endorsement for Shatrece's book and below is an excerpt of the endorsement:

*"As you read Shatrece's book, you will be moved and inspired by her deep faith, inner strength, and ability to navigate the reality of the standard-of-care in the oncology world today, which so many face. 'A 5 Time Cancer Survivor' book goes way beyond a book about surviving advanced stage breast cancer, but is a book about thriving and living. For we have already survived as believers and this is not a book on survival tactics as much as it is a testament of faith and the pursuit of truth, together with beauty and love. It is also a wonderful personal account of the intimate journey through the cancer world of today. I was very moved and touched by Shatrece's story and I believe readers will find great strength and courage through her words and the spirit by which she has written them. I believe there are only two kinds of people in this world—those who are alive and those who are afraid. Shatrece is alive and well as you will hear her declare throughout this book. I believe this is to a great extent because she chose love over fear." - Donald Yance*



Here are several excerpts from Shatrece's book 'A 5 Time Cancer Survivor' specifically related to her experience with Mederi:

*"I send a special acknowledgment to the Mederi Centre for Natural Healing in Ashland, Oregon. Mederi was a saving grace from God to me, a place I believe that every patient with cancer and treating physician should experience."*

*"The staff at Mederi are forward thinkers and they are the soldiers on the frontline binding our wounds and preparing us to fight and live forward."*

*"Mederi was instrumental in providing me with good research explanations on the latest cancer developments. They were and still are one of leading clinics that understands how to treat cancer from a holistic stand point. Mederi does everything to not harm the whole patient- body, mind and soul. They are able to encourage the use of traditional cancer treatments including chemotherapy with a strict blend of holistic practices that help protect a person from the potential harmful effects of chemo."*

*"After they fully reviewed my case, the staff did a wonderful job in teaching me how to blend the chemotherapeutic medicine with a holistic approach to protect my vital organs. For the first time, I had an opportunity to work with Mederi in living color. I can't begin to tell you how they illuminated my soul. They did not tell a doom and gloom story, although they did say we had to move quickly and smartly. They insisted I redo all my tests so they could get their own baselines."*

*"Mederi gave me holistic supplements to ensure that my liver was protected. And the protocol they used did not adversely impact my chemo regimen. Mederi ran many other tests as well. Their researchers reviewed every cancer study in our country, they knew every new drug coming out of the FDA, plus they knew how to mix this with their herbal protocol safely and efficiently. They also had the knowledge of innovative techniques in other countries. They recognized the seriousness of my condition and were fully committed to working with my oncologist as a team to provide forward progress. For me, this was the ideal way to go. I had every important component in place around me for a holistic approach to this cancer: my spirituality, my mainstream health care, diet, and physical activity plan—all combined. This worked for me---a total body approach."*

*"At the Center, I got a breath of total truth. You know truth when you hear it. It feels different to the soul. There was no confusion. There was no inquiry. There was only peace and assurance."*

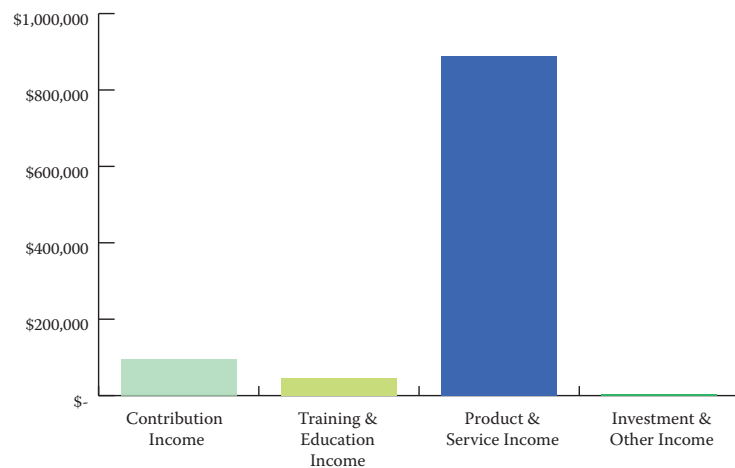
*"These people were my direct angels sent from heaven to keep me alive."*

# Financial Statement

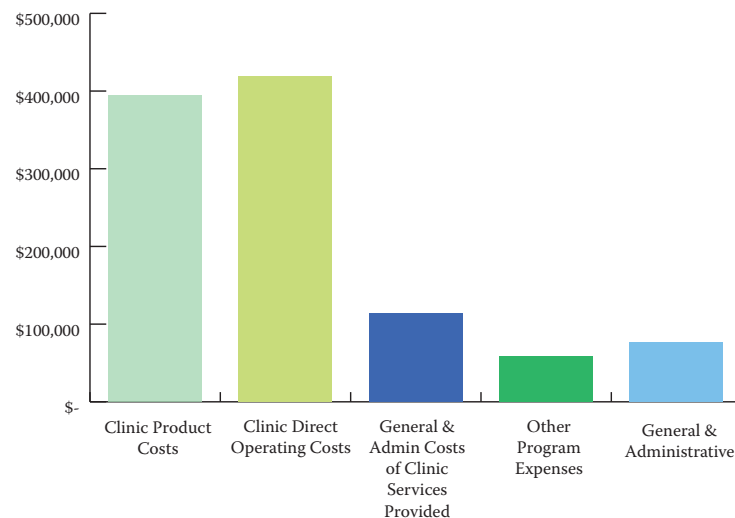
REVENUE & OTHER SUPPORT	2015 TOTALS	2014 TOTALS
Contribution Income	\$96,705	\$100,666
Training & Education Income	\$46,590	\$43,657
Product & Service Income	\$887,396	\$1,101,730
Investment & Other Income	\$4,746	\$7,212
<b>TOTAL REVENUE &amp; OTHER SUPPORT</b>	<b>\$1,035,438</b>	<b>\$1,253,265</b>
<b>EXPENSES</b>		
Clinic Product Costs	\$394,377	\$489,092
Clinic Direct Operating Expenses	\$418,646	\$498,225
General & Administrative Costs of Clinic Services Provided	\$114,156	\$127,359
Other Program Expenses	\$58,808	\$56,756
<b>Total Program Expenses</b>	<b>\$985,986</b>	<b>\$1,171,433</b>
General & Administrative	\$76,594	\$90,292
<b>Total Expenses</b>	<b>\$1,062,580</b>	<b>\$1,261,725</b>
Change in Net Assets	\$(27,142)	\$(8,460)
NET ASSETS, beginning of year	\$290,038	\$298,498
<b>NET ASSETS, end of year</b>	<b>\$262,896</b>	<b>\$290,038</b>

ASSETS	2015 TOTALS	2014 TOTALS
Cash	\$187,365	\$160,998
Restricted Cash - Clinical Trial	\$56,935	\$56,899
Receivables:		
Contributions Receivable	\$8,482	\$2,488
Prepaid Expenses and Deposits	\$4,353	\$7,463
Inventory	\$65,760	\$81,604
Property and Equipment, Net	\$38,284	\$57,164
<b>TOTAL ASSETS</b>	<b>\$361,179</b>	<b>\$366,616</b>
<b>LIABILITIES &amp; NET ASSETS</b>		
<b>Liabilities</b>		
Accounts Payable	\$74,653	\$53,019
Accrued Payroll	\$5,393	\$12,100
Notes Payable	-	-
Accrued Liabilities	\$18,237	\$11,459
<b>Total Liabilities</b>	<b>\$98,283</b>	<b>\$76,578</b>
<b>Net Assets</b>		
Unrestricted	\$205,961	\$233,139
Restricted	\$56,935	\$56,899
<b>Total Net Assets</b>	<b>\$262,896</b>	<b>\$290,038</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$361,179</b>	<b>\$366,616</b>

2015 Revenue & Support



2015 Year-End Expenses



# Case Statement

## CANCER: A NEW STRATEGY IS NEEDED

In 2015, more than 1.6 million Americans are expected to be diagnosed with cancer. Despite medical advances, conventional treatment for most cancers – surgery, chemotherapy, and radiation – has barely changed in 40 years. Patients often suffer debilitating symptoms, and even “breakthrough” drugs are only extending lives by a few months. Helping people battle and survive cancer therefore requires a truly integrative model that treats each patient as a unique individual and strengthens their health in a wholistic and harmonious way.

## ECLECTIC TRIPHASIC MEDICAL SYSTEM (ETMS)

The Mederi Foundation's Eclectic Triphasic Medical System (ETMS) merges ancient, wholistic medicine with modern, allopathic medicine. Specially trained ETMS practitioners at the Mederi Centre for Natural Healing in Ashland, OR provide expert guidance to patients and deliver personalized botanical, nutritional, lifestyle, dietary, and naturopathic medicine protocols. ETMS can help patients thrive in spite of cancer, and has yielded astounding results, both on its own and in tandem with conventional cancer treatments.

## THE MEDERI FOUNDATION

The Mederi Foundation is a nonprofit organization dedicated to optimizing cancer treatment and outcomes, and improving quality of life for those facing chronic diseases. Mederi has trained oncologists and other MDs, naturopaths, acupuncturists, herbalists, nurse practitioners, RNs, and chiropractors. Students have come to us from the United States, Canada, Scotland, Switzerland, France, Russia and Israel. In 2013, the ETMS Clinical Training Program was delivered to 150 practitioners at Beilinson Hospital in Tel Aviv, Israel.

## THE FUTURE: HOW YOU CAN HELP

To help achieve our vision of advancing personalized, integrative cancer care to the next level, we are launching the Mederi Medicine Future Fund Campaign, with a goal of raising \$350,000 annually over the next three years. These funds will enable us to expand four core areas:

- 1. Patient Scholarships** – Economic status should not determine who receives care and who does not. That's why the Mederi Foundation provides scholarships to patients in need.
- 2. Online Education Training Program** – Online delivery of our training program allows us to reach more healthcare providers and, therefore, more patients.
- 3. Clinical Trials & Case Study Research** – Crucial to helping mainstream Mederi's innovative approach. We have already raised \$50,000 towards funding our first clinical trial with Ohio State University's James Cancer Center, investigating the effectiveness of ETMS in conjunction with conventional medical therapies for treating metastatic breast cancer.
- 4. Hiring an Executive Director** – Maintaining growth and progress requires that we hire a salaried Executive Director to ensure Mederi's long-term, sustainable future.

## PLEASE DONATE TO THE MEDERI MEDICINE FUTURE FUND TODAY!

A gift to the Mederi Foundation helps us provide services to patients, conduct research studies, and train healthcare providers in our holistic methods of preventing illness, aiding healing, and improving quality of life.

### Yes! I will contribute to The Mederi Foundation.

- Founders' Circle (\$25,000)     Benefactor (\$5,000)     Patron (\$1,000)     Partner (\$500)     Supporter (\$100)     Friend (\$25 to \$99)
- I would like to become a monthly donor via automated credit card billing. Please deduct \$ \_\_\_\_\_ from my credit card each month.
- I wish to make a single donation by:     Credit Card     Enclosed Check

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Your gift is tax-deductible. Our EIN# is 20-2427855. Please call the Mederi Foundation at 541-488-0514 if you have any questions. Or donate online at: [www.donatemederi.org](http://www.donatemederi.org)

# THANK YOU TO OUR 2015 DONORS!

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Paul Dujardin  
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(Thomas & Jeanne)  
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