



2016 ANNUAL REPORT
The Mederi Foundation

President and Founder's Message

Table of Contents:

- [1] President and Founder's Message
- [2] Warren Ross, M.D. / Hospital Visits
- [3] Annual Clinical Training Program
- [4] Dedication in Memoriam
- [5] Financial Statement
- [6] Case Statement



Dear Friends,

2016 was a turn-key year for unlocking our potential and advancing our mission. We enjoyed the opportunity to speak about Mederi medicine at hospitals and private homes around the country, producing a summer benefit concert for

our Patient Aid Program, and delivering our annual Clinical Training Program to another wonderful group of dedicated practitioners.

As we spend time connecting with our peers in the medical community and many educated, health-conscious individuals, one thing remains clear, there is a tremendously unmet need in our society. Most people do not understand just how complex cancer is and what a life-saving difference a comprehensive, personalized approach can make. With so many patients needlessly suffering, integrating the best of wholistic and conventional therapies offers hope over fear. A cancer diagnosis can be absolutely devastating, but for those who choose to be supported by traditional and science-based natural medicines, an optimistic outlook can be realized.

We truly believe this and it is our great pleasure to share this message with you! Thanks to your support, we can continue to make a difference in the lives of others and make a significant impact on the evolving landscape of cancer care through our research and education programs.

In health and healing,

Handwritten signatures of Donnie and Jennifer Yance. The signature on the left is "Donnie Yance" and the signature on the right is "Jennifer Yance".

Donnie & Jennifer Yance

Mederi Welcomes Warren Ross, M.D. to the Board of Directors



Warren Ross, M.D. | Board Member

For the past eight years Dr. Ross has been studying Mederi Medicine since taking his first clinical training course with us in 2009. He has since been an avid supporter of our work and regularly collaborates with Donnie to best serve his patients. Over the years he has sent several of his medical staff through our education program and continues to successfully implement the Mederi model in his clinical practice. Dr. Ross is the founding member of Crossroads Medical Associates, an 11-provider primary care adult medicine group. He has created the sub-group Integrative Medicine at Crossroads to emphasize his commitment to combining the best of conventional and non-conventional health care practices in the primary care setting.



Hospital Visits

Every year we visit hospitals around the country and present our integrative model to Oncologists, Physicians, and Administrative staff who are eager to learn about holistic approaches to cancer care. This year we were invited to Sinai Hospital, a LifeBridge Health Center in Baltimore, MD where Donnie has worked collaboratively with Dr. Marvin Feldman for the past several years in patient care. Here we toured the Alvin & Lois Lapidus Cancer Institute where Donnie presented “Transforming Cancer Care: A Model for Integrative Oncology”. The lecture was broadcasted live to their affiliate, Northwest Hospital.

Annual Clinical Training Program Highlights



This Fall we held our level one Clinical Training Program – Fundamentals in the Eclectic Triphasic Medical System, an intensive course for experienced healthcare practitioners including: medical doctors, naturopathic physicians, nutritionists, herbalists, and practitioners of oriental medicine. As always, it was a dynamic week of learning and bonding with a group of incredible healers who are among the most dedicated, knowledgeable, compassionate, and skilled people in healthcare.



Dedication In Memoriam

“For years I never knew whether the twilight was the ending of the day or the beginning of the night. And then suddenly one day I understood that this did not matter at all. For time is but a circle and there can be no beginning and no ending. And this is how I came to know that birth and death are one. And it is neither the coming or going that is of consequence. What is of consequence is the beauty that one gathers in this interlude called life.”

- Winston O. Abbott

In all the years of serving patients with cancer, never has it hit so close to home. In January of this year, after more than twenty years of employment at the Mederi Centre for Natural Healing, Zeny Yance passed away following a courageous battle with cancer. Zeny was a great friend to many and always worked with a sense of pride and purpose. She embodies the spirit the Centre was founded on and her memory will live on with us forever. We are grateful to the many contributors who offered their condolences in the form of a gift in her memory. Over eight-thousand dollars went towards our patient aid fund and was distributed to patients in need.

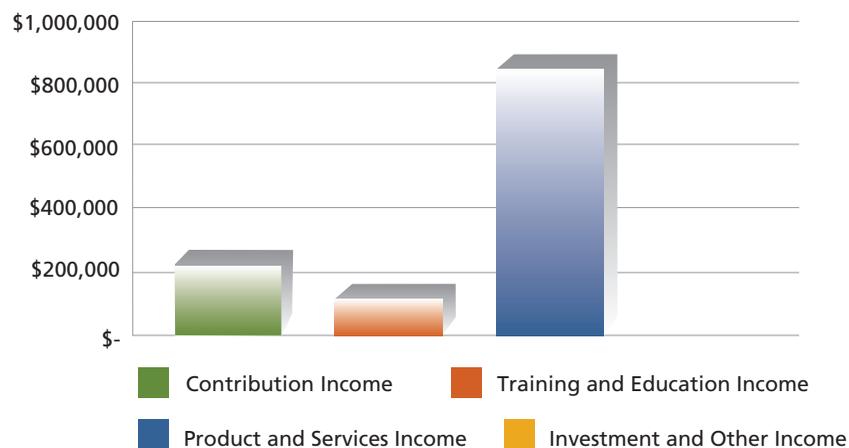


Financial Statement

REVENUE & OTHER SUPPORT	2016 TOTALS	2015 TOTALS
Contribution Income	\$236,651	\$96,705
Training & Education Income	\$101,439	\$46,590
Product & Service Income	\$860,023	\$887,396
Investment & Other Income	\$1,198	\$4,746
TOTAL REVENUE & OTHER SUPPORT	\$1,199,311	\$1,035,438
EXPENSES		
Clinic Product Costs	\$378,503	\$394,377
Clinic Direct Operating Expenses	\$399,989	\$418,646
General & Administrative Costs of Clinic Services Provided	\$124,728	\$114,156
Other Program Expenses	\$ 89,879	\$ 58,808
Total Program Expenses	\$993,099	\$985,986
General & Administrative	\$ 126,843	\$76,594
Total Expenses	\$1,119,942	\$1,062,580
Change in Net Assets	\$79,369	\$(27,142)
NET ASSETS, beginning of year	\$262,896	\$290,038
NET ASSETS, end of year	\$342,265	\$262,896

ASSETS	2016 TOTALS	2015 TOTALS
Cash	\$314,796	\$187,365
Restricted Cash - Clinical Trial	\$46,167	\$56,935
Receivables:		
Contributions Receivable	\$13,205	\$8,482
Prepaid Expenses and Deposits	\$ 3,133	\$ 4,353
Inventory	\$64,346	\$65,760
Property and Equipment, Net	\$18,397	\$38,284
TOTAL ASSETS	\$460,043	\$361,179
LIABILITIES & NET ASSETS		
Liabilities		
Accounts Payable	\$148,314	\$74,653
Accrued Payroll	\$16,870	\$5,393
Notes Payable	-	-
Accrued Liabilities	\$(1,757)	\$18,237
Total Liabilities	\$163,428	\$98,283
Net Assets		
Unrestricted	\$250,448	\$205,961
Restricted	\$46,167	\$56,935
Total Net Assets	\$296,615	\$262,896
TOTAL LIABILITIES & NET ASSETS	\$460,043	\$361,179

Mederi Foundation 2016 Revenue and Support



Mederi Foundation 2016 Year End Expenses



Your Support Makes A Difference

Cancer: A New Strategy is Needed

In the coming years, more than 1.6 million Americans are expected to be diagnosed with cancer. Despite medical advances, conventional treatment for most cancers – surgery, chemotherapy, and radiation – has barely changed in 40 years. Patients often suffer debilitating symptoms, and even “breakthrough” drugs are only extending lives by a few months. Helping people battle and survive cancer therefore requires a truly integrative model that treats each patient as a unique individual and strengthens their health in a holistic and harmonious way.

The mission of Mederi Care is to optimize the body's ability to heal itself in order to:

- Improve health
- Facilitate healing
- Promote longevity
- Enhance the quality of life
- Lower healthcare costs
- Deliver demonstrably better outcomes

...for those facing chronic diseases, especially cancer by:

- Partnering with patients and their physicians/oncologists
- Utilizing the most recent advances in technology, science, and healthcare
- Integrating 3,000 years of medicinal wisdom with an individually tailored protocol of botanical, nutritional, dietary, and lifestyle medicines

...to collaboratively change the way contemporary healthcare is viewed and delivered.

The Future: How You Can Help

To help achieve our vision of advancing personalized, integrative cancer care to the next level, we are launching the Mederi Medicine Future Fund Campaign, with a goal of raising \$1,000,000 over the next three years. These funds will enable us to address and expand the following important programs and pressing issues:

1. **Patient Scholarships** – Economic status should not determine who receives care and who does not. That's why the Mederi Foundation provides scholarships to patients in need.
2. **Online Education Training Program** – Online delivery of our training program allows us to reach more healthcare providers and, therefore, more patients.
3. **Clinical Trials & Case Study Research** – Crucial to helping mainstream Mederi's innovative approach. We have already raised \$50,000 towards funding our first clinical trial with Ohio State University's James Cancer Center, investigating the effectiveness of ETMS in conjunction with conventional medical therapies for treating metastatic breast cancer.
4. **Key Leadership Personnel** – Maintaining growth and progress requires that we hire talented and experienced individuals for key leadership positions to ensure Mederi's long-term, sustainable future. After all, quality personnel are among any company's most important and valuable assets. Investing in our people is investing in our future.

Clinical Research Update

The Mederi Foundation is proud to partner with Ohio State University's James Cancer Center in providing an effective strategy for women with metastatic breast cancer since the majority of patients with advanced breast cancer die from this disease and are exposed to treatment-related side effects and lowered quality of life during their disease trajectory.

In 2016, after receiving approval from the Clinical and Scientific Review Committee to conduct a clinical trial combining our holistic

approach with standard of care, it was determined that the protocol would be revised and developed for women with Her 2 neu positive breast cancer being treated with Herceptin. A great deal of progress has already been made with the pharmacy department in order to carry out the implementation and management of the study.

We look forward to undertaking this breakthrough initiative in the field of Integrative Oncology Research! We sincerely appreciate everyone who has made this worthwhile endeavor possible!

Thank You to Our 2016 Donors!

FOUNDER'S CIRCLE **(\$25,000+)**

John & Elena Coumantaros

BENEFACTORS **(\$5,000 - \$24,999)**

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(Thomas & Jeanne)
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Susan Mufson
Warren & Arlene Ross
Barbara Slaine
Clare Stone
Basha Szymanska
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Thomas Vellios

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Spyros Skouras Jr
Damaris Skouras
Jennifer Smith /Noah's Ark Rescue
Isabel Tartaglia

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Lee Demilo
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